## wienerberger

Petrus Advisers Ltd. Attn. Klaus Umek 100 Pall Mall London SW1Y 5NQ UNITED KINGDOM

Vienna, 7. Mai 2018

## Your letter dated 19 April 2018

Dear Mr. Umek, Dear Mr. Hufnagel,

I acknowledge receipt of your letter referred to above. In this letter, you again raised a number of issues which the Managing Board and I already replied to in personal conversations, but which I will be glad to comment on again.

Through its commitment to the Austrian Corporate Governance Code, Wienerberger undertakes to meet the highest standards of good corporate governance and transparency.

This self-commitment provides the framework for the management and supervision of the Company and all its structured decision-making processes. The latter are therefore documented annually in the Corporate Governance Report in a highly transparent manner.

The prolongation of the Managing Board mandates of Mr. Scheuch and Mr. Van Riet in 2017 was subject to a structured procedure led by the Personnel and Nomination Committee. In this context, an external evaluation was performed in respect of the issue of Managing Board remuneration. The results of the appraisal were taken into account in the contracts prolonging the mandates of Mr. Scheuch and Mr. Van Riet. These facts were already published on page 50 of our Annual Report 2017.

Moreover, you recommend that Mr. Pierre-Marie De Leener and Mr. Jan Buck-Emden be nominated and elected as new members of the Supervisory Board of Wienerberger AG at the forthcoming Annual General Meeting.

As you know, the Annual General Meeting of Wienerberger AG will take place on 14 June 2018. Preparations for the AGM have been started on schedule. The convocation will be

published shortly. In this context, the Supervisory Board of Wienerberger AG, regarded to be one of the most international supervisory bodies in Austria, has elaborated a detailed qualifications profile for long-term appointments at Managing Board and Supervisory Board level with the support of professional consultants.

Within the framework of this concept and as part of the necessary preparations for the forthcoming Annual General Meeting, the Supervisory Board will submit a well-considered slate of candidates to be proposed for election by the forthcoming Annual General Meeting.

It goes without saying that, subject to the legal provisions in effect, shareholders have the right to propose candidates for the Supervisory Board. The Supervisory Board will duly consider such proposals.

As to your comments regarding the performance of the Wienerberger Group, I do not share your analysis. Our Company is managed by the Managing Board on the basis of a clear and transparent strategy agreed upon with the Supervisory Board. The Supervisory Board is involved in all essential strategic projects and exercises an active advisory function, besides its function as a supervisory body. The Managing Board and the senior management cooperate closely in determining the strategic orientation of the Company and the long-term allocation of capital. The success of the consistent implementation of our strategy is reflected in a highly significant improvement of ROCE, an indicator of central importance for us, which we have succeeded in increasing by 690 basis points since 2012.

However, the Managing Board has also identified business areas with room for further improvement, initiated the necessary optimization measures, and thus prepared the ground for additional growth in earnings.

Moreover, within the framework of an ongoing, structured process, the Managing Board is examining our industrial portfolio and its strategic orientation. In this process, new growth potentials are being defined and brought to the notice of the Supervisory Board. Whenever fields of business or entities of the Company are identified on the basis of benchmarking analyses that do not meet our growth criteria, optimization measures have been and will be taken by the Managing Board, or a structured divestment process for the entities concerned is initiated in close coordination with the Supervisory Board.

As you noted yourself, the Wienerberger Group holds a unique market position; when benchmarking the Company against others, utmost care should therefore be taken to compare product and market segments as well as regions that are truly comparable, if reliable results are to be obtained.

Asking you to take note of the above, I remain

Yours sincerely,

Regina Prehofer

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Chairwoman of the Supervisory Board Wienerberger AG